

Olono Activity Capture

When sales leaders don't have clear visibility into sales activity, deals push, forecasts lack accuracy and reps waste time on deals unlikely to close. That all changes with Olono. Olono Activity Capture automatically syncs rep activity and prospect engagement so you can finally trust the data in your CRM.

“We've seen 10x more data in the CRM, a time savings of 2 hours per rep, per week, and 400% visibility into rep/prospect engagement”

- Rick, CSO
rackspace



Improve Overall Forecast Accuracy



Improve Visibility Into Deals At Risk

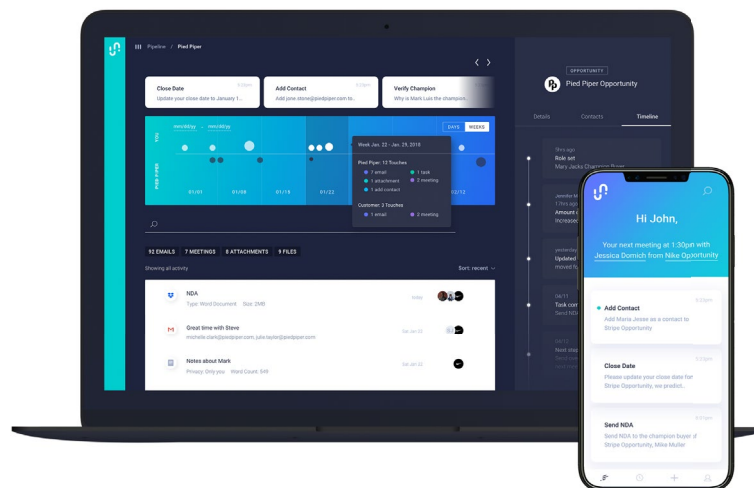


Understand Coaching Opportunities



Increase Overall Rep Productivity

- ✓ **Activity Sync**
Olono works in the background logging emails and meetings to Accounts & Opportunities, capturing contacts and syncing to Salesforce along the way.
- ✓ **Action Feed**
Easily take Actions across all opportunities to update key deal data from Olono interface in Salesforce or on-the-go using the Olono iOS mobile app
- ✓ **Deal Inspection**
Use the Perfect Memory, Opportunity Overview, Account Overview and Activity Metrics to inspect activity detail and ensure deal progression
- ✓ **Instant Actions**
Seamlessly update Opportunities in seconds, writing back to Salesforce to ensure accurate, complete records



WANT TO LEARN MORE?
[Contact sales](#) for a free demo!